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Mergers & Acquisitions: A Valuable Handbook



Synopsis

Beginning with a look at the most successful mergers and acquisitions in the '90s, Marren covers the new marketplace for M&A activity and gives readers new approaches to target valuation. *Mergers & Acquisitions* is full of valuable: Worksheets; Checklists; Case histories.

Book Information

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Customer Reviews

One of the best book ever read on mergers and aquisition. It gives you complete detail on not only the valuation of deals but also the minute tax details and complex methodologies. Every concept is supported with an example, which makes understanding of the concept very simple.

A must read not only for beginners but also for practitioners. This book provides something different than other M&A / valuation books that I've read. It explains various techniques and structures of M&A transactions in a way that has never been explained in other books. The basic definitions are there to explain the most basic things, but the author gives examples to show the application of a real life situation. Note that although the book provides modeling examples, it doesn't go through them line by line. So for those of you who try to get to know how to create a spreadsheet model, this is not the book, but if you want to know, say, the implication of a structure to a tax basis of the merging entities, this is the one to have.

This book is a great way to learn about the nitty-gritty of mergers & acquisitions. It offers a variety of

methods to examine M&A projects and it uses real-life examples. As opposed to many other texts, it is also very readable. It is one of the few accessible M&A books for neophytes.

This book doesn't pretend to be a dictionary, as most text books do. It is highly focused on M&A on the valuation side and the book is well organized and easy to follow. The book does not (and should not) include everything about M&A, but everything included in the book is well described and supported by examples. Unless some technical text books, this one is actually written by English (maybe it's because the author is not a PhD) and that makes the book very readable.

Good book on deal structure, but if you want a valuation number, check out "Unlocking the Value of Your Business".

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